

Historical Time Trend Adjustments

Year: **2017**

Area	Single Family/Duplex		Condo		Town Homes		Vacant Land	
	# Sales	%/Month:	# Sales	%/Month:	# Sales	%/Month	# Sales	%/Month:
1	2,736	0.91	331	1.32	556	1.32	12	7/14 - 8/15: 2.3 9/15 - 6/16: 0.0
2	3,553	1.04	444	0.97	413	0.97	45	7/14 - 8/15: 2.3 9/15 - 6/16: 0.0
3	3,126	0.89	877	1.16	1,220	1.16	44	7/14 - 8/15: 2.3 9/15 - 6/16: 0.0
4	3,565	0.79	668	1.09	802	1.09	22	0.00
5	1,905	0.47	37	1.32	100	1.32	22	7/14 - 8/15: 2.3 9/15 - 6/16: 0.0
6	545	0.79	119	2.10	113	2.10	12	0.00
7	103	0.87	n/a		n/a		24	0.70
8	940	0.87	140	0.87	57	0.87	73	0.70
9	1,037	0.87	n/a		n/a		127	0.70

Year: **2015** Time Trends were applied to those areas with two amounts: 7/2012 - 6/2013 / 7/2013 - 6/2014.

Area	Single Family/Duplex		Condo		Town Homes		Vacant Land	
	# Sales	%/Month:	# Sales	%/Month:	# Sales	%/Month	# Sales	%/Month:
1	2,121	0.95 / 0.90	201	1.20 / 1.10	374	0.90	55	0.35
2	2,857	1.20 / 1.00	285	1.20 / 1.80	278	1/14 - 6/14: 1.10	10	0.35
3	2,297	0.95	510	1.40	823	1.10	49	0.35
4	3,137	0.80	516	1.30	679	1.00 / 1.10	9	0.35
5	580	0.40 / 0.50	36	0.70	79	1/14 - 6/14: 0.80	12	0.25
6	514	0.80 / 1.30	103	1.20	106	0.40 / 1.30	11	0.25
7	90	0.30	n/a		n/a		10	0.00
8	794	0.30 / 0.40	100	1.20	58	0.50	27	0.00
9	864	0.95	n/a		n/a		42	0.35

Year: **2013** Time Trends were applied as follows: 7/2010 - 6/2011 / 7/2011 - 6/2012.

Area	Single Family/Duplex		Condo		Town Homes		Vacant Land	
	# Sales	%/Month:	# Sales	%/Month:	# Sales	%/Month	# Sales	%/Month:
1	1,382	-0.24 / +0.44	112	-0.25 / +0.00	175	-0.50 / +0.00	55	0.00
2	1,866	-0.14 / +0.50	179	-0.50 / +0.00	170	-0.50 / +0.00	10	0.00
3	1,601	-0.33 / +0.45	372	-0.50 / +0.00	510	-0.50 / +0.00	49	0.00
4	2,132	-0.25 / +0.46	271	-0.50 / +0.00	403	-0.50 / +0.00	9	0.00
5	341	0.00 / +0.20	23	-0.50 / +0.00	40	0.00	12	0.00
6	412	-0.10 / +0.40	68	0.00	74	0.00	11	0.00
7	50	0.00	n/a		n/a		10	0.00
8	520	-0.24 / +0.44	43	-0.50 / +0.00	32	0.00	27	0.00
9	546	-0.24 / +0.44	n/a		n/a		42	0.00

Year: **2011**

Area	Single Family/Duplex		Condo		Town Homes		Vacant Land	
	# Sales	%/Month:	# Sales	%/Month:	# Sales	%/Month	# Sales	%/Month:
1	1,407	0.00	112	-0.30	202	-0.25	9	-1.10
2	1,880	0.00	231	-0.50	199	-0.25	14	-1.10
3	7/08 - 12/08: -0.15		365	-0.55	534	-0.25	57	-1.10
	1,659	1/09 - 6/10: 0.0						
4	7/08 - 6/09: -0.10		403	-0.20	426	-0.25	13	-1.10
	2,240	7/09 - 6/10: 0.00						
5	7/08 - 6/09: -0.15		53	0.00	91	-0.25	13	-1.10
	407	7/09 - 6/10: 0.0						
6	401	0.00	101	0.00	76	-0.25	7	-1.10
7	7/08 - 12/08: 0.0		n/a		n/a		8	-0.70
	59	1/09 - 6/10: -0.60						
8	7/08: 0.0		49	-0.20	33	-0.25	31	-0.70
	8/08 - 8/09: -0.40							
	427	9/09 - 6/10: 0.0						
9	7/08: 0.0		n/a		n/a		35	-0.70
	8/08 - 8/09: -0.50							
	437	9/09 - 6/10: 0.0						

Year: **2009**

Area	Single Family/Duplex		Condo		Town Homes		Duplex/Triplex		Vacant Land	
	# Sales	%/Month:	# Sales	%/Month:	# Sales	%/Month	# Sales	%/Month:	# Sales	%/Month:
1	1,952	-0.10	186	-0.25	294	-0.25	59	-0.10	20	0.00
2	2,469	-0.20	315	-0.25	346	-0.25	133	-0.20	32	0.00
3	2,074	0.00	568	-0.25	741	-0.25	77	0.00	57	0.00
4	2,990	0.00	539	-0.25	667	-0.25	47	0.00	28	0.00
5	734	0.00	95	-0.25	64	-0.25	12	0.00	35	0.00
6	503	0.00	214	-0.25	107	-0.25	36	0.00	10	0.00
7	78	0.00	0	-0.25	0	-0.25	0	0.00	18	0.00
8	712	0.00	84	-0.25	46	-0.25	34	0.00	56	0.00
9	778	0.00	0	-0.25	0	-0.25	0	0.00	122	0.00

Year: **2007** Time Trends were applied to those areas with 2 amounts as follows: 7/2004 - 12/2004 / 1/2005 - 6/2006.

Area	Single Family		Condo		Town Homes		Duplex/Triplex		Vacant Land	
	# Sales	%/Month	# Sales	%/Month	# Sales	%/Month	# Sales	%/Month	# Sales	%/Month
1	2,708	0.0 / 0.1	298	0.00	440	0.00	50	0.0 / 0.1	57	1.0 / 0.0
2	3,335	0.0 / 0.2	637	0.0 / 0.2	548	0.10	165	0.0 / 0.2	58	1.0 / 0.0
3	2,802	0.0 / 0.1	739	0.00	1056	0.00	123	0.0 / 0.1	81	1.0 / 0.0
4	4,342	0.0 / 0.2	625	0.00	918	0.00	64	0.0 / 0.2	72	1.0 / 0.0
5	860	0.0 / 0.4	19	0.00	72	0.00	15	0.0 / 0.4	42	1.0 / 0.0
6	724	0.0 / 0.2	155	0.00	171	0.20	53	0.0 / 0.2	38	1.0 / 0.0
7	117	0.0 / 0.1	0	0.00	0	0.00	0	0.0 / 0.1	37	.75 / .75
8	951	0.0 / 0.4	127	0.0 / 0.1	61	0.30	71	0.0 / 0.4	88	.75 / .75
9	1,061	0.0 / 0.3	0	0.00	0	0.00	1	0.0 / 0.3	210	.75 / .75

Year: **2005**

Area	Single Family		Condo		Town Homes		Duplex/Triplex		Vacant Land	
	# Sales	%/Month	# Sales	%/Month	# Sales	%/Month	# Sales	%/Month	# Sales	%/Month
1	2,549	0.10	295	0.00	518	0.10	12	0.10	38	0.80
2	3,092	0.10	330	0.00	336	0.20	181	0.10	27	0.00
3	2,774	0.20	808	0.00	1115	0.00	131	0.00	36	0.40
4	3,626	0.20	638	0.20	816	0.10	27	0.20	58	0.80
5	402	0.10			115	0.10	7	0.10	23	0.80
6	588	0.30	139	0.00	128	0.30	18	0.30	16	0.80
7	98	0.00							24	0.20
8	790	0.00	89	0.00	67	0.30	48	0.00	103	0.00
9	953	0.20					2	0.20	123	0.80

Year: **2003** Time trends were applied as follows: 7/2000 - 6/2001 / 7/2001 - 6/2002

Area	Single Family		Condo		Town Homes		Duplex/Triplex		Vacant Land	
	# Sales	%/Month	# Sales	%/Month	# Sales	%/Month	# Sales	%/Month	# Sales	%/Month
1	2,806	1.0 / 0.5	342	1.0 / 0.4	616	1.0 / 0.3		1.0 / 0.5	61	1.0 / 0.5
2	3,290	1.2 / 0.6	401	1.0 / 0.4	457	1.0 / 0.3		1.2 / 0.6	65	1.0 / 0.5
3	2,902	1.0 / 0.5	888	1.0 / 0.4	1315	1.0 / 0.3		1.0 / 0.5	79	1.0 / 0.5
4	3,835	1.0 / 0.5	631	1.0 / 0.4	843	1.0 / 0.3		1.0 / 0.5	95	1.0 / 0.5
5	372	1.0 / 0.5	n/a		24	1.0 / 0.3		1.0 / 0.5	33	1.0 / 0.5
6	584	1.1 / 0.6	175	1.5 / 0.6	138	1.0 / 0.3		1.1 / 0.6	36	1.8 / 0.9
7	91	1.0 / 0.3	n/a		n/a			1.0 / 0.3	26	1.0 / 0.5
8	839	1.0 / 0.3	104	0.8 / 0.3	60	1.0 / 0.3		1.0 / 0.3	119	1.2 / 0.6
9	1,013	1.0 / 0.3	n/a		n/a			1.0 / 0.3	199	1.0 / 0.5

Year: **2001**

Area	Single Family		Condo		Town Homes		Duplex/Triplex		Vacant Land	
	# Sales	%/Month	# Sales	%/Month	# Sales	%/Month	# Sales	%/Month	# Sales	%/Month
1	3,185	1.15	328	1.20	627	1.25	19	1.00	36	1.25
2	3,562	1.20	409	1.35	450	1.25	169	1.20	90	1.25
3	3,042	1.20	864	1.45	1377	1.40	129	1.00	68	1.25
4	4,114	1.00	516	1.25	878	1.15	23	0.70	178	1.25
5	353	1.15	0	0.00	44	1.15	0	0.00	85	2.00
6	648	1.15	166	1.50	151	0.75	24	0.60	44	1.25
7	131	0.90	0	0.00	0	0.00	0	0.00	67	0.75
8	1,020	0.80	122	0.75	74	0.60	50	0.75	137	0.50
9	1,169	0.90	0	0.00	0	0.00	1	0.00	271	0.75

Year: **1999**

Area	Single Family		Condo		Town Homes		Duplex/Triplex		Vacant Land	
	# Sales	%/Month	# Sales	%/Month	# Sales	%/Month	# Sales	%/Month	# Sales	%/Month
1	3,440	0.54	303	0.42	571	0.60	24	0.73	38	0.75
2	3,534	0.60	294	0.70	397	0.50	188	0.80	70	0.75
3	3,095	0.50	988	0.42	1,256	0.40	93	0.90	82	0.75
4	4,074	0.42	456	0.30	806	0.44	21	0.92	202	0.75
5	529	0.40	0	0.00	32	0.25	0	0.00	78	0.75
6	686	0.60	119	0.60	191	0.55	30	0.90	38	0.75
7	93	0.40	0	0.00	0	0.00	0	0.00	58	0.60
8	999	0.38	110	0.25	81	0.25	40	-0.25	132	0.60
9	1,069	0.40	0	0.00	0	0	2	0	287	0.60

Year: **1997**

Area	Single Family		Condo		Town Homes		Duplex/Triplex		Vacant Land	
	# Sales	%/Month	# Sales	%/Month	# Sales	%/Month	# Sales	%/Month	# Sales	%/Month
1	N/A	0.40	N/A	0.50	N/A	0.50	N/A	0.50	N/A	0.50
2	N/A	0.50	N/A	0.80	N/A	0.60	N/A	0.80	N/A	1.00
3	N/A	0.50	N/A	0.80	N/A	0.60	N/A	0.80	N/A	1.00
4	N/A	0.40	N/A	0.80	N/A	0.60	N/A	0.80	N/A	1.00
5	N/A	0.30	N/A	0.30	N/A	0.30	N/A	0.30	N/A	1.00
6	N/A	0.50	N/A	0.60	N/A	0.60	N/A	0.60	N/A	1.00
7	N/A	1.07	N/A	0.00	N/A	0.00	N/A	1.00	N/A	0.75
8	N/A	0.10	N/A	0.50	N/A	0.50	N/A	0.10	N/A	0.75
9	N/A	0.25	N/A	0.25	N/A	0.25	N/A	0.25	N/A	0.35

Year: **1995**

Area	Single Family		Condo		Town Homes		Duplex/Triplex		Vacant Land	
	# Sales	%/Month	# Sales	%/Month	# Sales	%/Month	# Sales	%/Month	# Sales	%/Month
1	N/A	1.09	N/A	1.07	N/A	1.03	N/A	1.11	N/A	1.00
2	N/A	1.08	N/A	1.02	N/A	0.90	N/A	1.21	N/A	1.00
3	N/A	1.11	N/A	1.11	N/A	1.04	N/A	0.80	N/A	1.00
4	N/A	1.24	N/A	2.05	N/A	1.60	N/A	1.67	N/A	1.00
5	N/A	0.88	N/A	1.00	N/A	0.75	N/A	1.00	N/A	1.00
6	N/A	1.16	N/A	0.50	N/A	0.35	N/A	0.87	N/A	1.50
7	N/A	1.28	N/A	0.50	N/A	0.25	N/A	1.00	N/A	1.50
8	N/A	1.10	N/A	0.93	N/A	0.50	N/A	1.50	N/A	1.50
9	N/A	1.42	N/A	0.50	N/A	0.25	N/A	1.00	N/A	1.50